



# Sheffield **BID**

Business Improvement District

## SUPPORTING BUSINESS **REDUCING** **COSTS**



# BUSINESS COST SAVINGS AND EFFICIENCIES

In working to deliver change together in partnership with BID members, Sheffield BID is constantly seeking ways to help businesses achieve bottom line benefits through business cost reductions.

Helping our members to reduce their costs and access better service is important for businesses and the city centre. The BID is in a unique position to bring businesses together in a partnership approach which coupled with our collective buying power can deliver real financial benefits to our members, helping to make Sheffield city centre an even more attractive place to do business.

Sheffield BID has recently joined forces with the national BID procurement group Meercat Associates. Meercat has an enviable reputation for achieving substantial cost savings for businesses within the growing number of BIDs across the UK.

Meercat provides impartial and independent advice based on the best possible options at the lowest prices. The company isn't paid a commission. The service is paid for and managed by Sheffield BID.

This booklet explains the savings your business could achieve on a range of services such as energy, telecoms, insurance and merchant fees. A Meercat representative will be happy to explain more about this service for Sheffield BID members.

Why not take advantage of a no-obligation meeting to discuss how this scheme could help you? There's no catch – it's simply a chance to assess how your business could reduce its bottom line by saving on a range of core business costs.

I do hope you are able to take advantage of this opportunity.

**Diane Jarvis**  
Sheffield BID Manager





## ENERGY SERVICES

**The Scheme covers all aspects of the procurement process to secure cheaper prices for your gas and electricity and fix these prices to protect you from changes in the energy market.**

Meercat will monitor and manage your contract to ensure Sheffield BID members are always on the best market rates. If you are currently tied into a contract, we will plan and secure the best terms in preparation for the renewal and by tracking contracts we will ensure that your contract is terminated at the right time to prevent it from rolling over to a higher rate.

Our energy experts are on hand to ensure that you have the right energy strategy, monitoring and contract for your business.



## TELECOMS

**The Scheme is able to provide a concise solution that is tailored to your telecoms requirements.**

Looking at business landlines, business mobiles and broadband, we will analyse often complicated itemised bills and secure the best market rates. This will save you time. Our telecom experts navigate this complex market and use our buying group to secure the best market rates, whilst taking away the confusion.



## MERCHANT FEES

Businesses are faced by an array of complex pricing and industry coding and are primarily unaware of excessive merchant fees. Our experts only need a recent merchant account invoice to produce a comprehensive report showing the potential savings that can be achieved by our Sheffield BID members.



## TESTING

By law, every business and organisation has to ensure that their building and equipment is safe and regularly tested to ensure compliance.

The service can source the right supplier at the right price for your testing requirements. Without compromising on customer care and quality, we will ensure that costs for these services are the lowest in the market place.

- Fire Risk Assessments
- Health & Safety Risk Assessments
- Fire Warden Training
- DSE Assessments
- Legionella Water Testing
- Fire Alarm Testing
- Fire Extinguisher Servicing
- Thermal Imaging
- Emergency Lighting Testing
- PAT Testing
- Periodic Inspection Reporting – Fixed Wire Testing
- Electrical Maintenance; Planned & Reactive
- Carbon Monoxide Detection and Gas Safety Checks





## PEST CONTROL

**Pests can carry disease and cause food poisoning; they can also cause physical damage to properties and leave excrement and odours. Following an extensive procurement process, the Meercat team have negotiated an exclusive package which provides affordably priced pest control with a friendly and professional service.**

Through The Service, Meercat will commission pest control advisors to arrange a site inspection that is convenient for you. During this visit they will create a detailed recommendation based on your individual circumstances and recommend an approach that will work for your business. The service covers infestations across food and non-food premises, including rodent, bird or insect control.



## WATER SERVICES

**The commercial water market in England has become deregulated. Businesses are now able to choose their water supplier, rather than being tied to their default, location-driven provider.**

It is envisaged that deregulation will lead to competition among suppliers, with savings available to businesses who are prepared to test the market.

Meercat will be using their wealth of experience in dealing with national suppliers to help our Sheffield BID members minimise their water bills, managing the process from start to finish.



## INSURANCE SERVICES

By bringing together and negotiating for businesses within the same sector our supplier can consolidate your needs and offer better premiums. They will do all the work for you and provide you with all the support you need.



## WASTE & RECYCLING

Sheffield BID partners with Viridor to deliver a commercial waste collection and recycling service to help save money, reduce the amount of waste to landfill and contribute to improving the appearance and cleanliness of the city centre. Businesses can access the service at an exclusive rate only available to those that pay the BID levy.



## PRINT & STATIONERY

No matter how digital this world is, every organisation still requires printed material such as business cards, letterheads and other products. We have therefore put together the best quality service at the best rates, exclusively for Sheffield BID members.

We will also analyse all your stationery requirements and carry out a market test to ensure you receive exactly what you want. Working together we can reduce deliveries into the BID area while also saving you money.





# THE BID AREA





Working in partnership with Meercat Associates

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